



## STRATEGIC PLAN

## CUBIC BUSINESS INCUBATOR

Work, Socialize, Grow!

### **INCUBATOR PROFILE**



Established in 2015, Cubic (PT KUBIKA SEJAHTERA INDONESIA) is an business incubator located in Bandung that nature Digital-based startups, SMEs, and Co-operarive using **Business Highway** concept

### **Vision**

The best Incubator for business in Indonesia

### **Mission**

- Organize Incubator programs that focus on sustainable solutions & innovations.
- Become a hub for business with program synergy and collaboration with investors, government, companies, academics, meedia and the community.
- Manage profitable funding & growth capital for investors and businesses.

### **Purposes**

- Implement continuous improvements in work with a focus on results and measurable innovations (S.M.A.R.T.) on an ongoing basis, considering financial strategies.
- Proactively build business connections with stakeholders, mapping, engaging, and maintaining a network, thus making networking a method for measurable and sustainable growth.
- Start with local expansion and then build business expansion to the national level with a focus on measurable results. The key to CUBIC's success and the core motive of CUBIC's work is growing together. #GROW

  WORK, SOCIALIZE,

GROW! • • •



### **INCUBATOR PROFILE**

### **Strategic Objectives**

- Cultivate the ecosystem of startups, SMEs, and cooperatives at a national scale.
- Develop 150 startups and SMEs annually.
- Facilitate 5 startups and SMEs in reaching the seed funding and series stages each year.
- Provide guidance and support to 20 cooperatives annually.
- Assist 5 cooperatives in securing funding and establishing potential cross-stakeholder partnerships.

### **Our Values**

#### Work

Productive work environment to increase the potential for work.

#### Socialize

Collaboration and networking with various stakeholders.

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Business solutions to problems supported by innovative technologies that will enhance economic growth.

### **Our Specialties**

## Business Fields Digital Economy Creative Industry Retail Business Services Business

## Highlighted Curriculum Digitalize Business Process Lean Startups Basic Business Management Valuation & Funding



### STRATEGIC PLAN

- Development of Kubika-EO
- Operational cost security from passive income through Cooplus cooperative investments
- · Organizing a large-scale national entrepreneurship event
- Strategic partnership with 10 funding sources

scale event.

• Collaborating with 5 international-scale partners.

2028

- 2024
- Become a permanent partner of the incubation program at the provincial level in West Java.
- Implement a national-level incubation program in at least 3 ministries.
- Establish 2 coworking space and café.
- · Develop the Cooplus.

2025

Forming strategic partnerships with major private companies

2026

- Development of a crowdfunding platform
- Development of an online incubator platform

2027

Organizing an international-

- Become a center for startup, MSME, and cooperative innovation that serves as a national model.
- · Have innovation, science, and technopark facilities.

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## **ACHIEVEMENTS**



BRIN Partner of National Agency for Research and Innovation of The Republic of Indonesia in various programs 2016 - Present



Partner of Ministry of Industry of the Republic of Indonesia in conducting STARTUPFORINDUSTRY 2020 - Present



Partner of Lembaga Pengelola Dana Bergulir Koperasi dan Usaha Mikro, Kecil, dan Menengah (LPDB-KUMKM) in Incuba- tion program for SME & Co-Op 2021 - Present



Partner of Dinas Koperasi dan Usaha Kecil Jawa Barat in con- ducting Delta Incubator Program 2023 - Present



**Best Incubator LPDB 2022** 

### **PORTFOLIO**





Delta Incubator Program

Cubic and Diskuk





**Investor Speed Dating** 

Cubic and





Nusantara Deals Club

Cubic and LPDB-Kemenkopukm

and many more...

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# Let's Support Our Business Ecosystem With Us!



## **Get in Touch!**

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