



# MODEL

# INCUBATION CUBIC BUSINESS **INCUBATOR**

Work, Socialize, Grow!

# **INCUBATOR PROFILE**



Established in 2015, Cubic (PT KUBIKA SEJAHTERA INDONESIA) is an business incubator located in Bandung that nature Digital-based startups, SMEs, and Co-operarive using **Business Highway** concept

#### **Vision**

The best Incubator for business in Indonesia

#### **Mission**

- Organize Incubator programs that focus on sustainable solutions & innovations.
- Become a hub for business with program synergy and collaboration with investors, government, companies, academics, meedia and the community.
- Manage profitable funding & growth capital for investors and businesses.

## **Purposes**

- Implement continuous improvements in work with a focus on results and measurable innovations (S.M.A.R.T.) on an ongoing basis, considering financial strategies.
- Proactively build business connections with stakeholders, mapping, engaging, and maintaining a network, thus making networking a method for measurable and sustainable growth.
- Start with local expansion and then build business expansion to the national level with a focus on measurable results. The key to CUBIC's success and the core motive of CUBIC's work is growing together. #GROW

  WORK, SOCIALIZE,

GROW! • • •



# **INCUBATOR PROFILE**

### **Strategic Objectives**

- Cultivate the ecosystem of startups, SMEs, and cooperatives at a national scale.
- Develop 150 startups and SMEs annually.
- Facilitate 5 startups and SMEs in reaching the seed funding and series stages each year.
- Provide guidance and support to 20 cooperatives annually.
- Assist 5 cooperatives in securing funding and establishing potential cross-stakeholder partnerships.

#### **Our Values**

#### Work

Productive work environment to increase the potential for work.

#### Socialize

Collaboration and networking with various stakeholders.

WORK, SOCIALIZE, GROW! •••



Business solutions to problems supported by innovative technologies that will enhance economic growth.



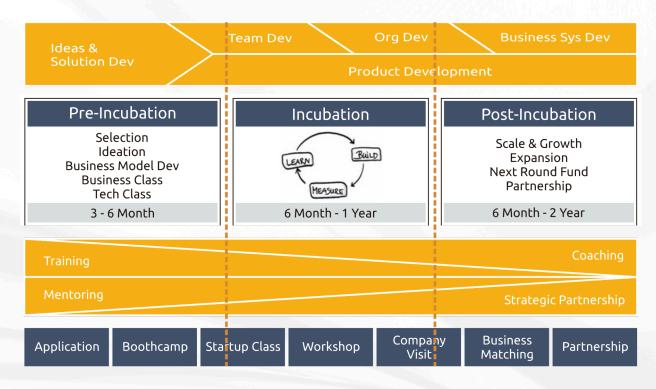


Business Fields
Digital Economy
Creative Industry
Retail Business
Services Business

Highlighted Curriculum
Digitalize Business Process
Lean Startups
Basic Business Management
Valuation & Funding



# **INCUBATION MODEL**



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# **INCUBATION ACTIVITIES**



# Coaching & Mentoring

Startup will be coached and mentored by certified coach and expert mentor during the incubation period



# Startup Class

On startup Class, Startup get technical knowledge and skill about startup management



# Startup Talk

Startup Talk invite expert and successful startup founder to share their experiences and motivate our tenant



## Startup Visit

We annually visiting series stage startup office to learn directly about their culture and daily business operational



# Business Matching

Startup have chances to pitch in front of angel investor, ven-ture capital (VC) and other financial institutions



# **Investor Meetup**

We directly visit angel investor or VC to connect our tenant for the investment opportunity



# Market Day

Cubic bridged business with their potential market in a one-day event

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# **ACHIEVEMENTS**



BRIN Partner of National Agency for Research and Innovation of The Republic of Indonesia in various programs 2016 - Present



Partner of Ministry of Industry of the Republic of Indonesia in conducting STARTUPFORINDUSTRY 2020 - Present



Partner of Lembaga Pengelola Dana Bergulir Koperasi dan Usaha Mikro, Kecil, dan Menengah (LPDB-KUMKM) in Incuba- tion program for SME & Co-Op 2021 - Present



Partner of Dinas Koperasi dan Usaha Kecil Jawa Barat in con- ducting Delta Incubator Program 2023 - Present



Best Incubator LPDB 2022

# **PORTFOLIO**





Delta Incubator Program

Cubic and Diskuk





**Investor Speed Dating** 

Cubic and





Nusantara Deals Club

Cubic and LPDB-Kemenkopukm

and many more...

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# Let's Support Our Business Ecosystem With Us!



# **Get in Touch!**

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